

Message Text

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62

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 091100Z JUL 75

FM USINT BAGHDAD

TO USDOC WASHDC

INFO SECSTATE WASHDC 2180

AMEMBASSY BEIRUT

UNCLAS BAGHDAD 739

BEIRUT FOR RTDO

E.O. 11652: N/A

TAGS: BTIO, IZ

SUBJECT: EARLY WARNING ON WASHING MACHINE PROJECT

1. MR. YOUSIF MAJEED AL-KHANATI, DIRECTOR, OFFICE OF GUADANCE AND RELATIONS, STATE ORGANIZATION FOR INDUSTRIAL DEVELOPMENT (SOID), MINISTRY OF INDUSTRY, BAGHDAD VISITED USINT JULY 9. PLANS VISIT US AROUND END OF JULY TO SEEK LICENSE TO MANUFACTURE WASHING MACHINES IN IRAQ (5,000 FIRST YEAR OF PRODUCTION, ULTIMATELY 20,000 ANNUALLY). WAS GIVEN NAMES AND TELEPHONE NUMBERS OF AMIN HASSAN OF IRAQI INTERESTS SECTION WASHINGTON AND CHERIE LOUSTANAUNAU OF USDOC/CAGNE.

2. SOID IS GOI AGENCY CHARGED WITH GUIDING PROJECTS IN BOTH MIXED AND PRIVATE INDUSTRIAL SECTORS. WASHING MACHINE PROJECT IS TO BE MIXED (MAJORITY GOI, MINORITY PRIVATE IRAQI CAPITAL, NO FOREIGN EQUITY PARTICIPATION). AL-KHANATI'S ONLY APPOINTMENT SO FAR IS WITH T. KISSEL, MANAGER, LICENSING AND TECHNICAL LIAISON, APPLIANCES BRANCH, GENERAL ELECTRIC COMPANY, LOUISVILLE, KENTUCKY 40225 (TELEPHONE: 502-452-4311). HAS HAD NO RPT NO CONTACT WITH GE REGIONAL OFFICE IN BEIRUT.

3. AL-KHANATI SAID SOID HAD DECIDED IN PRINCIPLE TO SEEK ONLY AMERICAN LICENSES AND HAD ALREADY REJECTED
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OUT OF HAND OFFER FROM UK. HE WOULD APPRECIATE

USDOC/CAGNE'S INTRODUCING HIM TO WHIRLPOOL AND ANY
OTHER U.S. WASHING MACHINE MANUFACTURERS INTERESTED
IN LICENSING. AL-KHANATI IS US-EDUCATED (ARIZONA U),
SAYS MINISTRY WANTS BEST WASHING MACHINE MONEY CAN BUY
AND IS COMPLETELY OPEN TO SUGGESTIONS ON STYLE, MODEL
AND OTHER SPECS.
LOWRIE

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Message Attributes

Automatic Decaptioning: X
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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